

Identifying My Team's Second Natural Approach

Name	1st	2 nd	3 rd	4 th

What other's want from me:

How I will lead differently:

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Cheat Sheet

Succeeding with Natural Gold Mines

- Be on time
- Be organized and efficient
- Do what you say you will do
- Respect our need for security
- Have your solutions structured with clearly defined goals
- Focus on what needs to be done
- Give tangible recognition for their work
- Establish routine, clear rules, directed instruction
- Pay attention to detail
- Be concrete and stay on task
- Provide feedback to prove progress is happening
- Have us share in responsibilities + duties of the workplace
- Avoid abrupt changes in operating procedures and rules

Succeeding with Natural Blue Oceans

- Share your ideas + feelings in a personal way
- Be aware of our need for honesty and integrity
- Spend quality time one-on-one with us
- Be aware of our sensitivity toward others
- Listen to us – allow them the opportunity
- Be supportive
- Praise our imagination and creativity
- Establish an open, interactive atmosphere
- Provide opportunities for sharing + processing
- Provide reassurance through positive feedback
- Provide one-on-one feedback
- Get to know us beyond work
- Create opportunities to show us how much you care

Succeeding with Natural Green Planets

- Be aware of our love of abstract thinking
- Be aware of our problem-solving abilities + include our ideas in the solution
- Respect our inclination to go beyond the established rules
- Respect our inventions and ideas
- Realize that we have deep feelings even though we may not show feelings easily
- Be open to our new ideas + concepts
- Be prepared to go into subjects deeply
- Be aware of our need to avoid repetitive tasks
- Praise our competence + knowledge
- Provide opportunities for independent investigation
- Allow for debate + discussion

Succeeding with Natural Orange Skies

- Understand our talent for negotiation
- Be aware of our desire for instant action
- Maintain a sense of humour
- Be adventuresome, optimistic + energetic
- Provide opportunities for “hands-on” activities
- Respect our changes of direction + desire for a faster pace
- Provide immediate results
- Understand our preference for action over words
- Provide physical activities
- Have a wide variety of solutions to draw from
- Understand our love for competition
- Allow for direct application of knowledge
- Be aware of our ability to respond in emergency situations

If you are interested in recreating this experience with your staff or discovering other programs Learn2 has to offer, contact one of our Solution Managers.

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