

SALES · PART OF ORCHESTRATE IMPACT

Share Sales Best Practices

A sales acceleration process where your sales force creates and owns the accelerators, with the numbers to prove it works.

"We set goals and miss them."

"Our sales team leaves revenue on the table."

WHO IT IS FOR

LEVEL

Sales teams, Frontline leaders, Senior leaders

GROUP SIZE

Any group size

TIME

Anywhere from 60 minutes to 2 days

FORMAT

In person · Virtual

LANGUAGES

English · French

BUSINESS OUTCOME

Revenue growth, Alignment

WHAT HAPPENS

Sales leaders share buyer insights and what actually worked, on a graffiti wall the whole room could see.

Together they crack the hardest roadblocks and translate ideas into practical, measurable actions.

The plan they own leaves with them.

WHAT CHANGES

- Sales growth from the same sales force
- Ideas turned into measurable actions
- Creativity in overcoming obstacles
- The whole team's competency rises

HOW WE MEASURE

The team leaves with a written action plan, each item tied to a name and a date. Thirty days later we check which items moved and report that back to the sponsor.

HOW IT FITS WHAT YOU HAVE

Built around your buyers, your products, and the objections your reps actually hear. The tools Participants build become their own job aid and drop into your sales playbook.

INVESTMENT

\$10,000 per day

Per delivery · same number in USD, CAD and EUR

One Facilitator day. Scales to a national sales meeting.

Formats: anywhere from 60 minutes to 2 days, for any group size. One Facilitator day covers everything up to a full day at the investment shown; a second day adds \$10,000.

WHAT IT INCLUDES

- A one-hour Joint Solution Design call, where you choose what your Participants experience
- Your Blueprint, the design for your delivery, reviewed by you before anything is built
- A Participant Manual matched to that Blueprint

PROOF

\$800M → \$1.4B in a year

Bell MTS grew revenue with the same sales force. Another client grew a product line from \$220M.

"Share Best Practices really helped me see that I was not the only one with these thoughts across IHG."

Schedule a 20-minute walkthrough

[See how it runs online](#)

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