COMMUNICATION

# Meetings that Produce Results

Your team runs meetings that end in decisions, using an agenda structure they practice live and keep using the next morning.

"We set goals and miss them." "Our days disappear into meetings."

## WHO IT IS FOR

**LEVEL**
Mid-level leaders, Frontline leaders, Intact teams, All employees

**GROUP SIZE**
Any group size

**TIME**
Anywhere from 60 minutes to 2 days

**FORMAT**
In person · Virtual

**LANGUAGES**
English

**BUSINESS OUTCOME**
Decision speed, Execution

## WHAT HAPPENS

Participants bring a real meeting they run. Using the XYZ agenda structure, they rebuild it in the room and run it against colleagues who push back.

The experience makes audible the listening and speech patterns that keep attention focused and let disagreement be productive.

Everyone leaves with their next real meeting redesigned and on the calendar.

## WHAT CHANGES

- Meetings end with a decision and an owner
- Half the meeting time comes back to real work
- Disagreement happens in the room instead of after it
- A shared agenda language the whole team uses

## HOW WE MEASURE

The team leaves with a written action plan, each item tied to a name and a date. Thirty days later we check which items moved and report that back to the sponsor.

## HOW IT FITS WHAT YOU HAVE

Runs inside an offsite, a kickoff, or a standalone half day. The debrief language matches your values and priorities so the lessons carry back to the day job.

## INVESTMENT

**$17,500**

Per delivery · same number in USD, CAD and EUR

Two-hour experience. Runs well inside a larger leadership day or as a standalone virtual session.

**Formats:** anywhere from 60 minutes to 2 days, for any group size. One Facilitator day covers everything up to a full day at the investment shown; a second day adds $10,000.

## WHAT IT INCLUDES

- A one-hour Joint Solution Design call, where you choose what your Participants experience
- Your Blueprint, the design for your delivery, reviewed by you before anything is built
- A Participant Manual matched to that Blueprint

## PROOF

### Over half of meetings eliminated

Thunder Bay Regional Health Sciences Centre: 600 participant-days across the Senior Management Team, Medical Advisory Council, Foundation Board and managers

*"Dyads practiced collaborating in real meetings, solved communication conflicts, and engaged program staff in decisions."*
— Approved case-study language, Thunder Bay Regional Health Sciences Centre

**Schedule a 25-minute walkthrough**

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